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La confiance  
ça se mérite

**Amundi**  
ASSET MANAGEMENT

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# The cross-section of corporate bond returns

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# Research question

## What factors are driving corporate bond returns?

1. State-of-the-art of the bond investment profession
2. We bring factors people believe in to the test
3. We relate newly-found factors to the traditional understanding of bond risk

# State-of-the-art

## Fierce debate on the factors that drive corporate bond returns

### Old school

*Traditional bond managers*

interest rates

creditworthiness

market liquidity



### New school

*Smart equity-inclined*

size

value

momentum



## Traditional view on bond risk

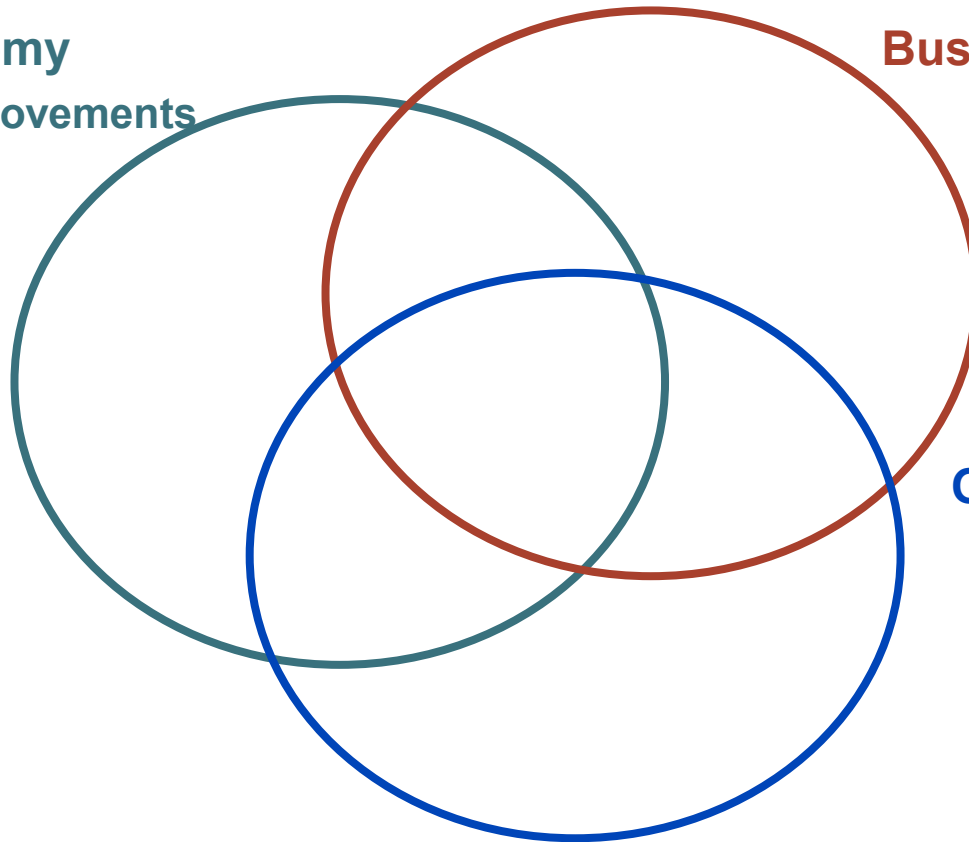
Bonds are priced in the confluence of three market environments

**Macro-economy**

Interest-rate movements

**Business environment**  
creditworthiness

**OTC bond markets**  
liquidity



## The *smart* view on bond risk

Certain pricing effects are common to all tradeable assets, in particular

SIZE                      as a proxy for creditworthiness and market liquidity  
                                 large firms diversify their business risks

VALUE                     under-priced assets are distressed, out of favour, ..

MOMENTUM             due to price inertia and herding

### **Factor investing or the Alternative Risk Premia (ARP) philosophy**

Thanks to common risk factors large multi-asset mandates can be managed efficiently in an interconnected factor framework.

## Bond literature

### disconnected from mainstream finance literature

1. No Modern Portfolio Theory, i.e. no mean-variance portfolio optimisation
2. No CAPM, i.e. no decomposition in Market- and asset-specific risk
3. (until recently) No Fama-French factors, i.e. Size, Value, Momentum

**standard reference in equity literature**  $R = \alpha + \beta \cdot M + S + V + M + \varepsilon$   
**Carhart (1997)**

Since Asness et al. (2013) “*Value and Momentum Everywhere*”, style factors found relevant for other asset classes; for corporate bonds by Houweling et al. (2017) and Bektic et al. (2017).

Salient detail: in recent articles no reference is made to traditional understanding of bond risk.

## Recent literature

- **(HZ)** Houweling, P., and van Zundert, J. (2017), Factor Investing in the Corporate Bond Market, *Financial Analysts Journal*
- **(BWWSS)** Bektic, D., Wenzler, J-S., Wegener, M., Schiereck, D., and Spielmann, T., (2016) Extending Fama-French Factors to Corporate Bond Markets, SSRN, [www.ssrn.com/abstract=2715727](http://www.ssrn.com/abstract=2715727)
- **(IPR)** Israel, R., Palhares, D., and Richardson, S. (2016), Common Factors in Corporate Bond and Bond Fund Returns, SSRN, [www.ssrn.com/abstract=2576784](http://www.ssrn.com/abstract=2576784)
- **(BNWW)** Bektic, D., Neugebauer, U., Wegener, M., and Wenzler, J. (2017), Common Equity Factors in Corporate Bond Markets, in Jurczenko, E. (Ed.), Factor Investing and Alternative Risk Premia, ISTE Press - Elsevier

# Newly-found factors

Study	HZ (2017)	BWWSS (2016)	IPR (2016)	BNWW (2017)
<b>Universe</b>	Bloomberg Barclays US IG and HY [1994-2015]	ICE BAML US IG and HY (1996-2016) Europe IG (2000-2016)	ICE BAML US IG and HY (1997-2015)	ICE BAML US IG and HY (1999-2016)
<b>Size</b>	Market value of the issuer	Market cap of equity		Market cap of equity
<b>Value</b>	Comparing OAS to maturity x rating x 3M change in credit spread	Price to Book Value	Comparing OAS to duration x rating x excess return volatility	Price to Book Value
<b>Momentum</b>	6M credit return		6M credit + equity return	1Y equity return
<b>Low risk</b>	Short maturity + high credit rating		Market leverage x Duration x Profitability	1Y equity beta
<b>Carry*</b>			OAS	
<b>Profitability</b>		Earnings before tax / Book Value		
<b>Investment</b>		1Y Change in total assets		

\*Carry can, in the way it is specified, be interpreted as a low-risk factor, see Ng and Phelps (2015).



## Newly-found factors

Study	Findings, interpretations
HZ (2017)	<p>“We provide empirical evidence that Size, Low-Risk, Value and Momentum factor portfolios generate economically meaningful and statistically significant alphas in the corporate bond market.”</p> <p>One-way turnover (between 63% to 118%)</p>
BWWSS (2016)	<p>“While the FF factors are economically and statistically significant in the U.S. high yield market, we find mixed evidence for U.S. and European investment grade markets.”</p> <p>“investment is not statistically significant for U.S. IG securities and size and value are not significant for the European IG market. Interestingly, profitability is negatively priced in both IG markets.”</p>
IPR (2016)	<p>“We identify four key characteristics (carry, defensive, momentum and value) that together explain nearly 15% of the cross-sectional variation in corporate bond excess returns.”</p> <p>10% (Beta + Rating + Duration + Maturity) → 15% (Beta + Rating + Duration + Maturity + Carry + Defensive + Momentum + Value)</p> <p>“We find strong evidence of positive risk-adjusted returns to measures of carry, defensive, momentum and value.”</p>
BNWW (2017)	<p>“While size, value and momentum are economically and statistically significant in the U.S. high yield space we find that only size and momentum have explanatory power for the U.S. investment grade market.”</p>

## Replication of the new findings

### TEST SETUP

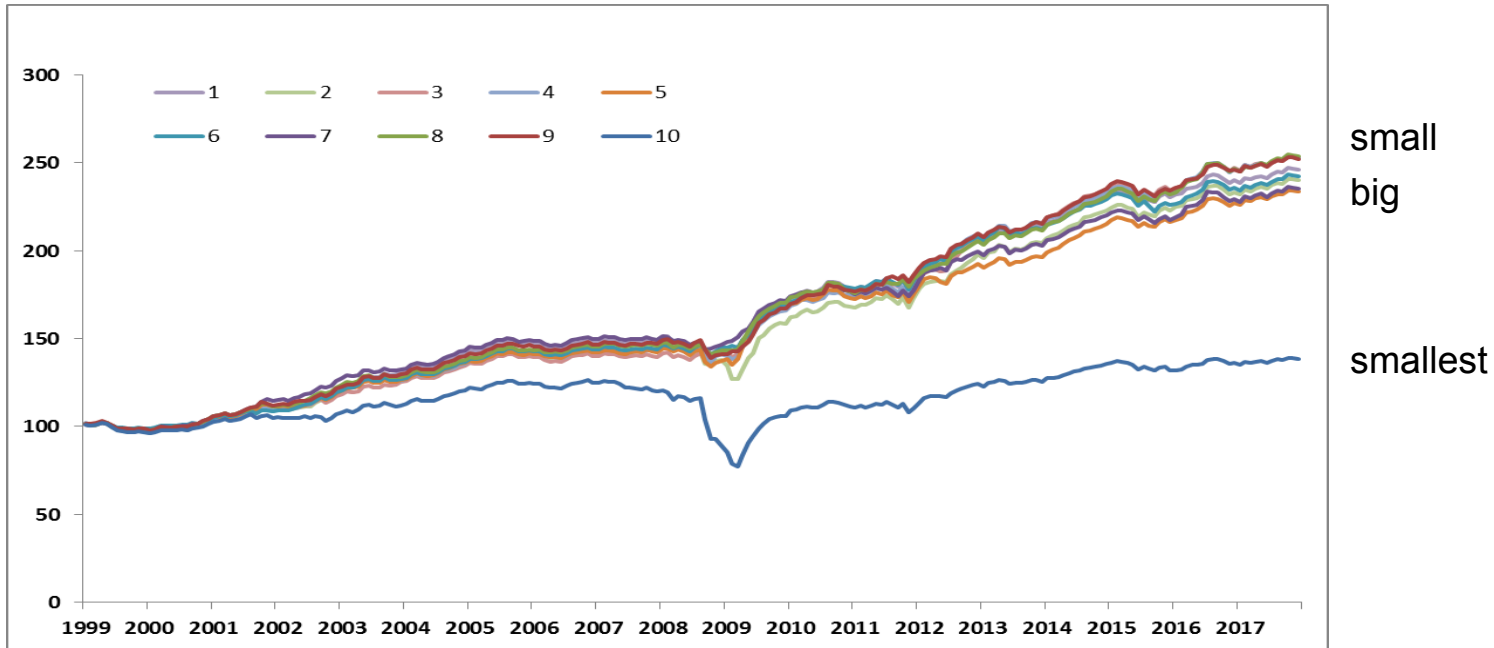
- ✓ Analysis by decile tests
- ✓ Performance of deciles is compared over time period:
  - January 1999 – December 2017

### DATABASE

- ✓ Intercontinental Exchange Bank of America Merrill Lynch Global Large Cap Corporate Bond Index (ICE BofAML)
- ✓ Monthly Basis
- ✓ Investment Grade
  - Euro-denominated bonds: 5700 bonds issued by 1100 firms
  - USD-denominated bonds: 12800 bonds issued by 1800 firms

# Size factor (1/2)

HZ's specification

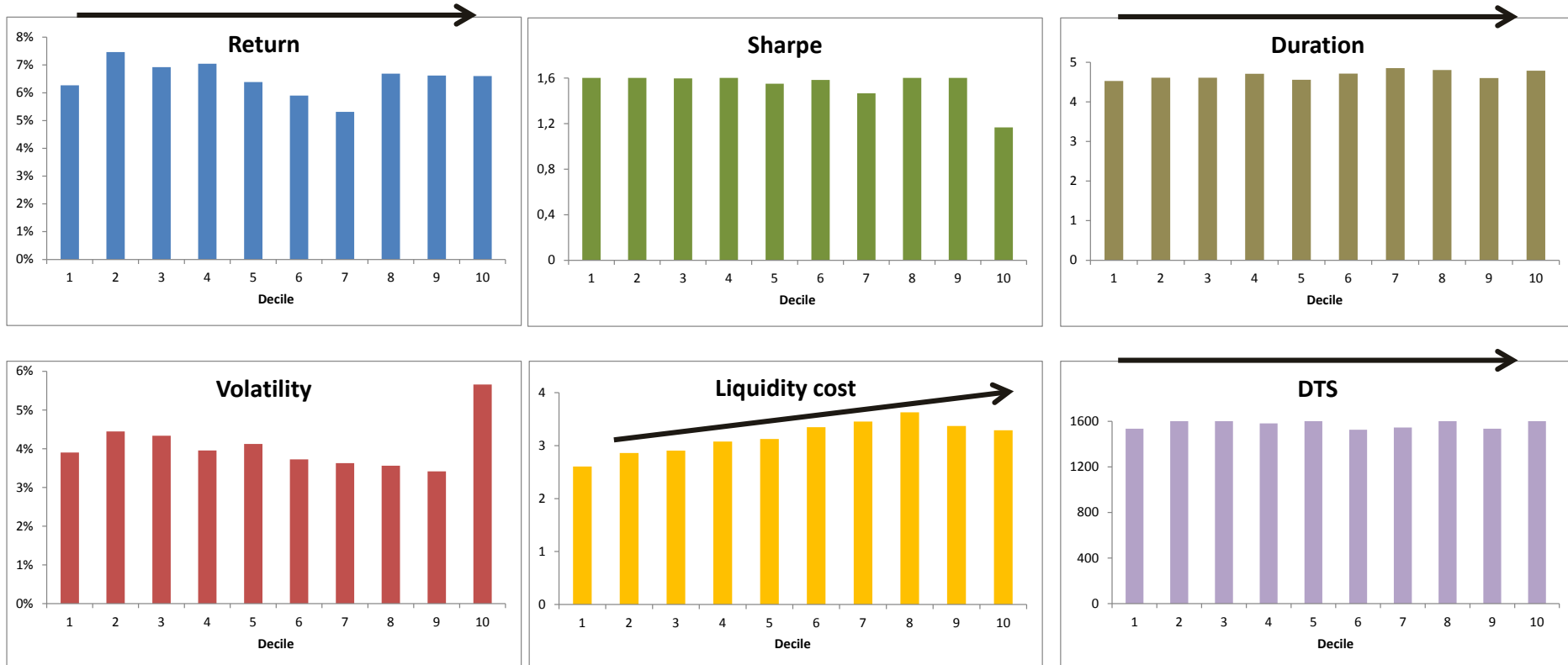


Size effect apparent but minor  
Smallest 10% out of sync

# Size factor (2/2)

HZ's specification

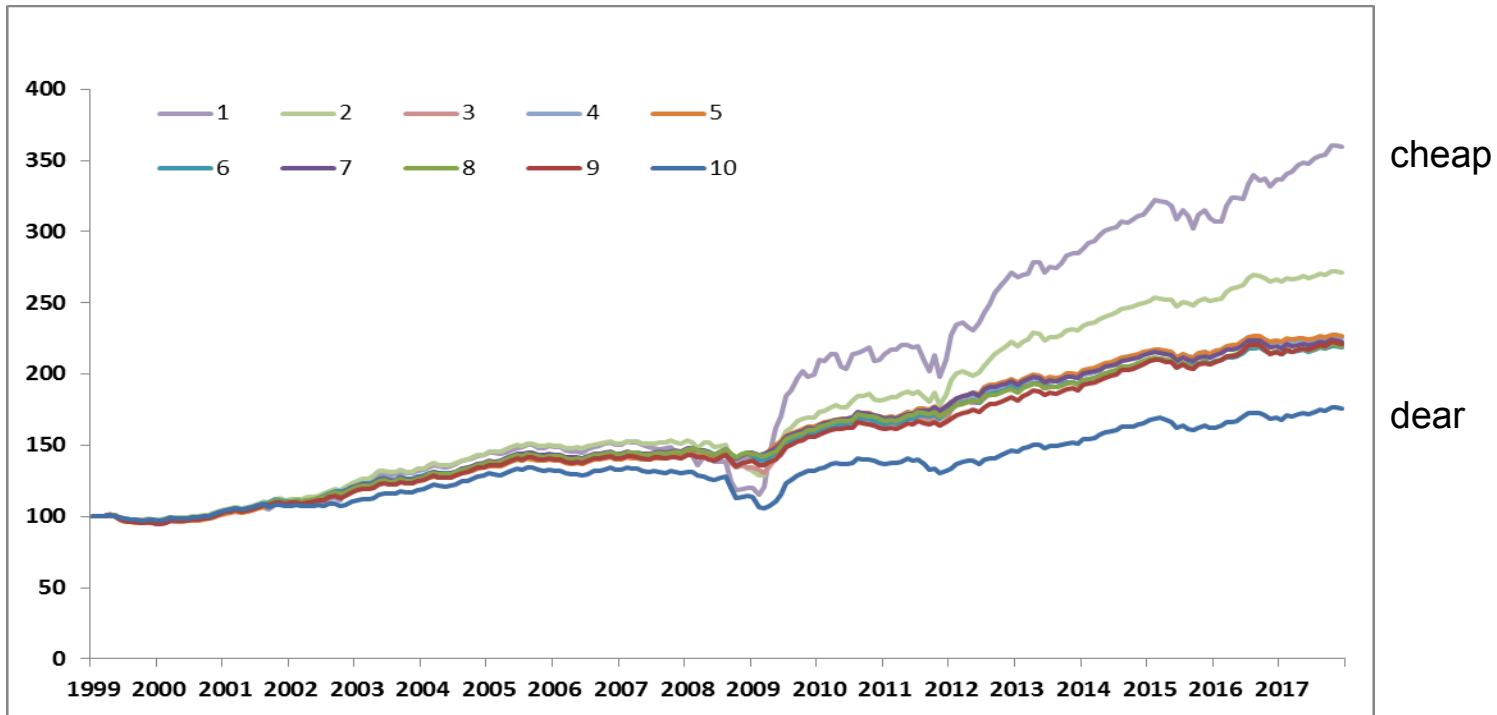
big .... Small



Size effect explained by liquidity costs

# Value factor (1/2)

HZ's specification

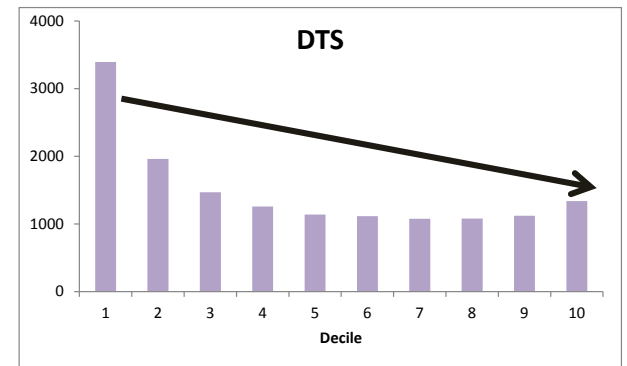
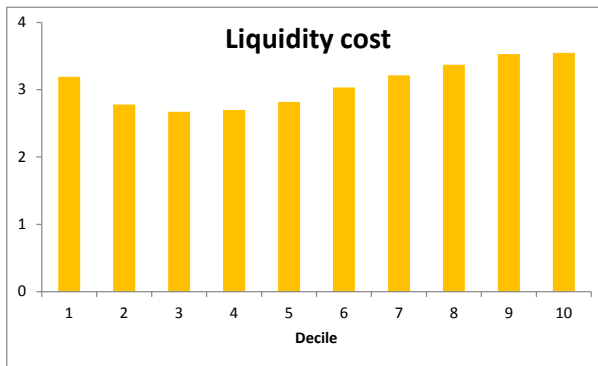
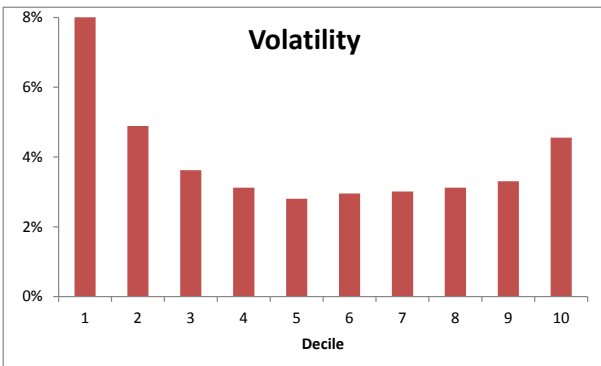
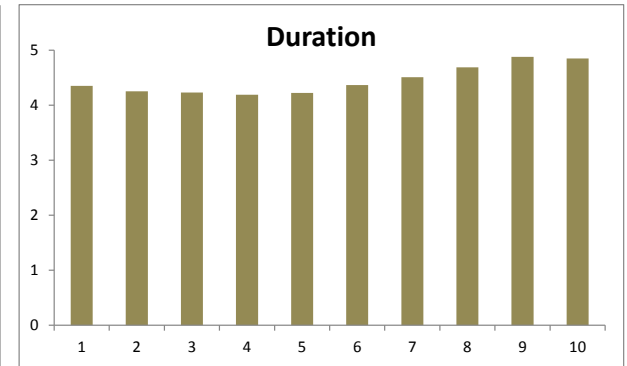
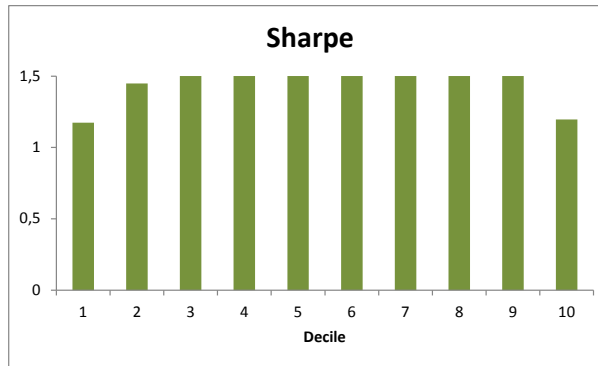
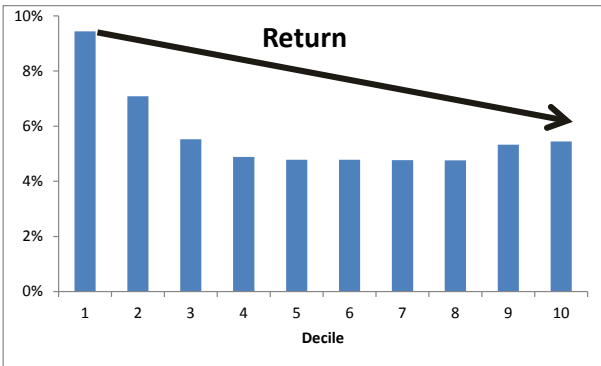


Value effect apparent, yet concentrated in few deciles over a short period

# Value factor (2/2)

HZ's specification

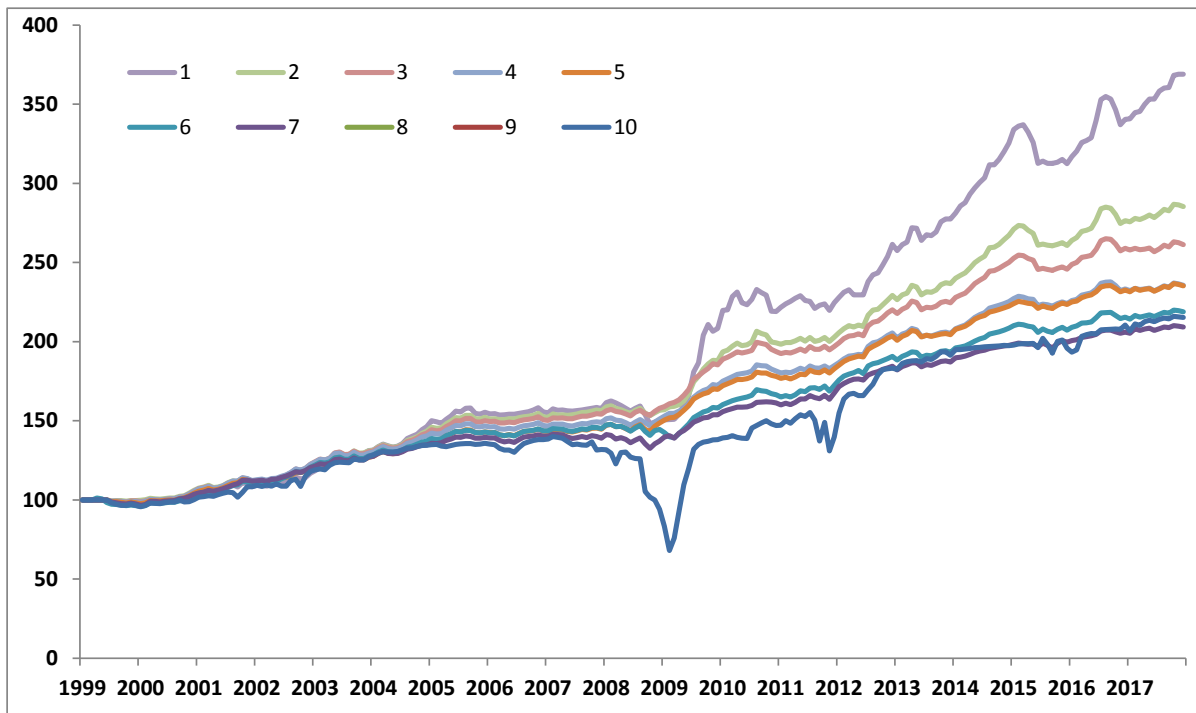
high ... low



Value effect explained by credit risk: deciles descending by Duration-Times-Spread level

# Momentum factor (1/2)

HZs specification



recent winners

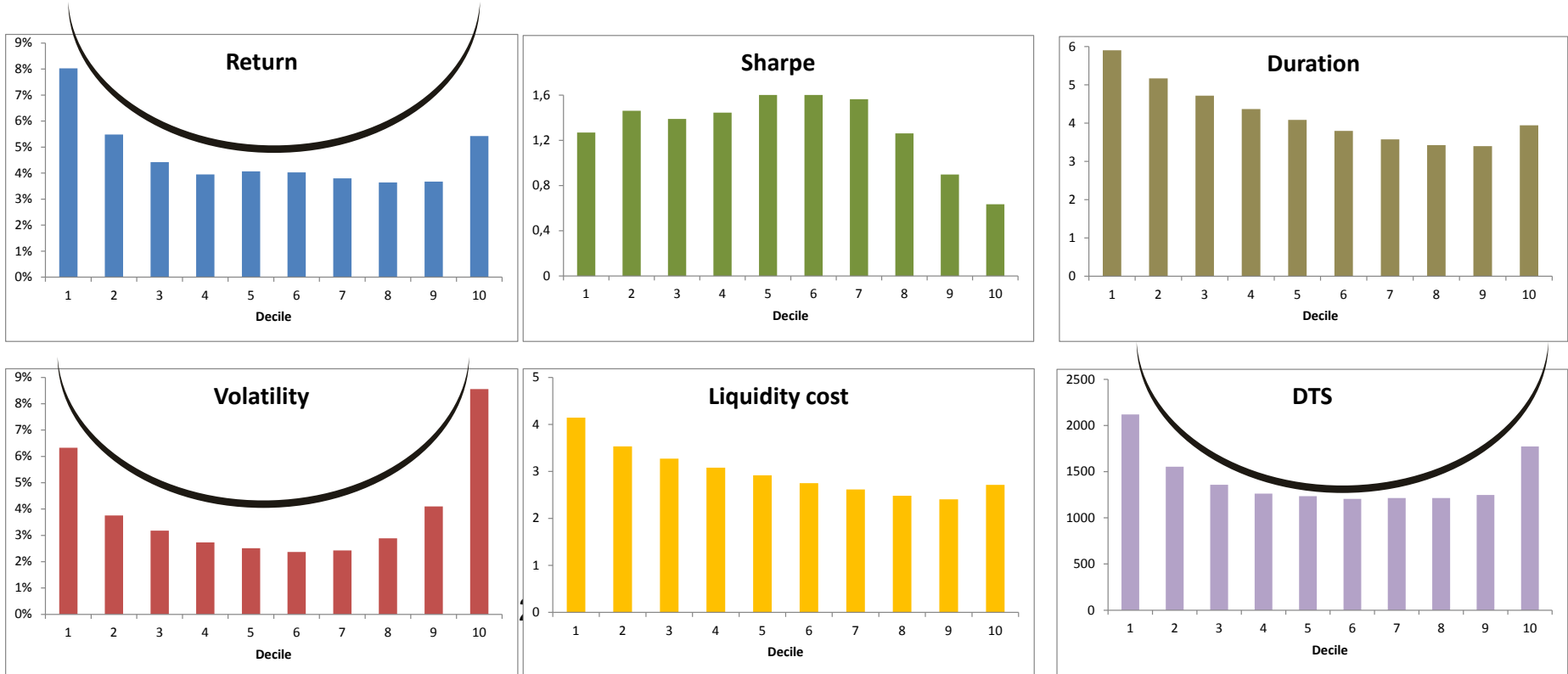
recent losers

Momentum effect apparent: winners outperform ... yet losers outperform also!

# Momentum factor (1/2)

HZs specification

winners ... losers

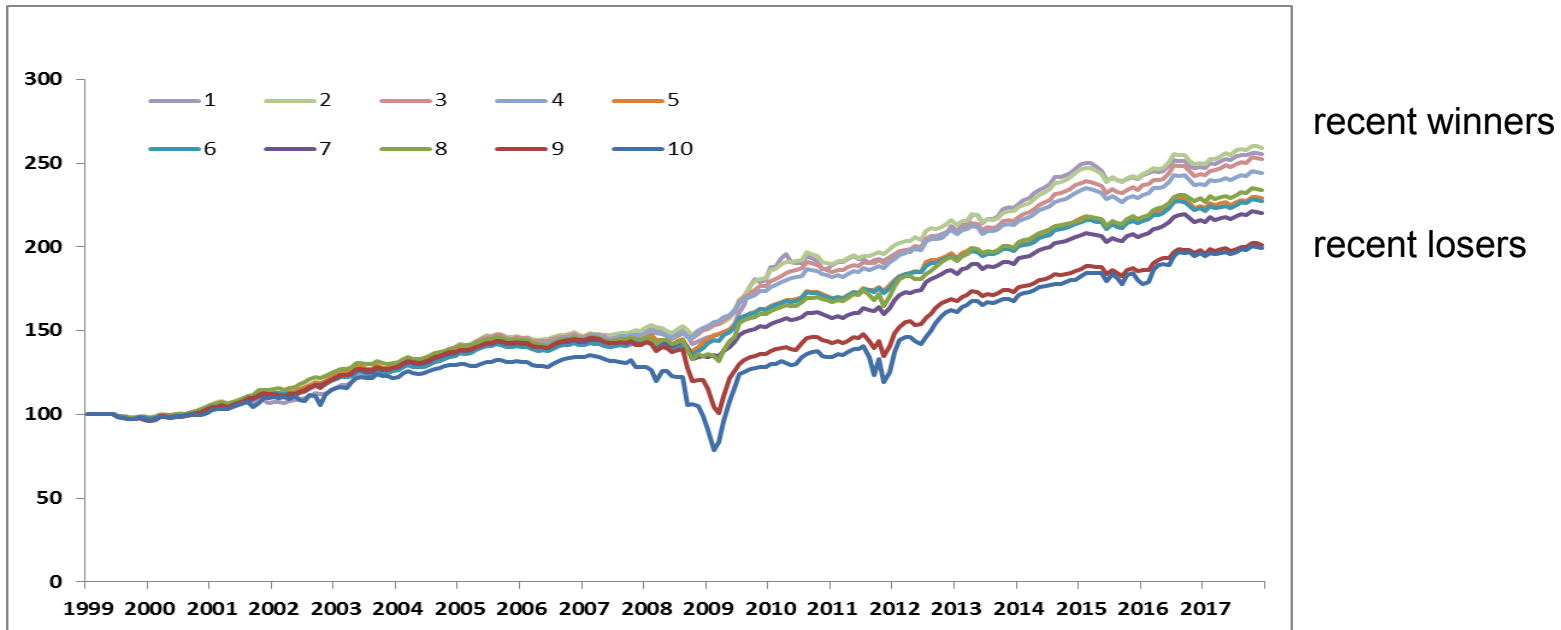


Decile returns and Duration-Times-Spreads are U-shaped, hinting at a specification problem



# Momentum factor (1/2)

Amended specification recent returns scaled by bond durations

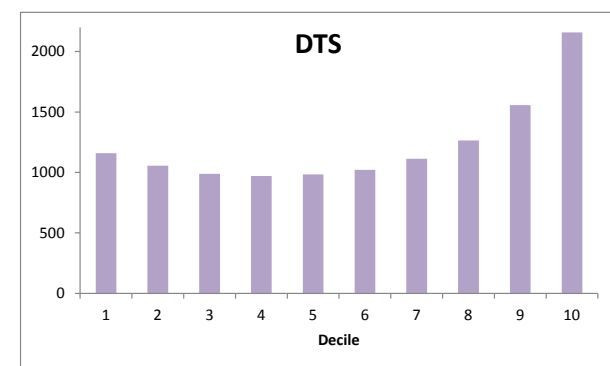
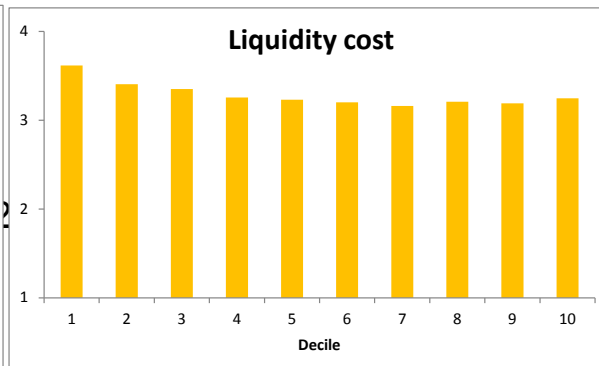
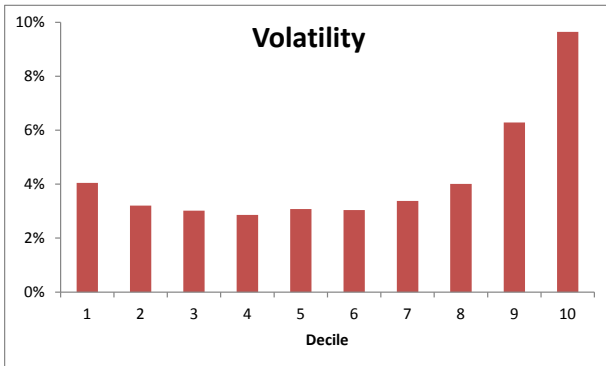
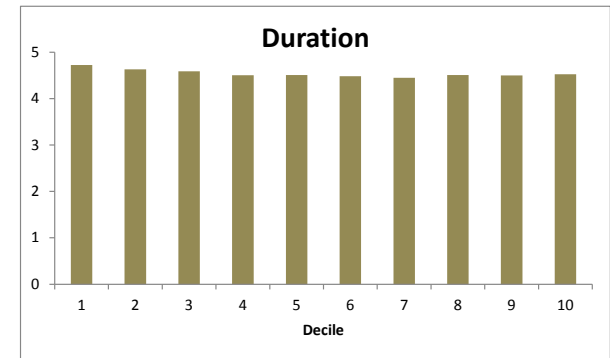
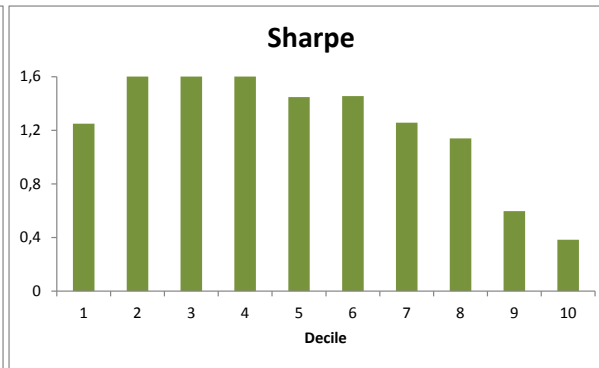
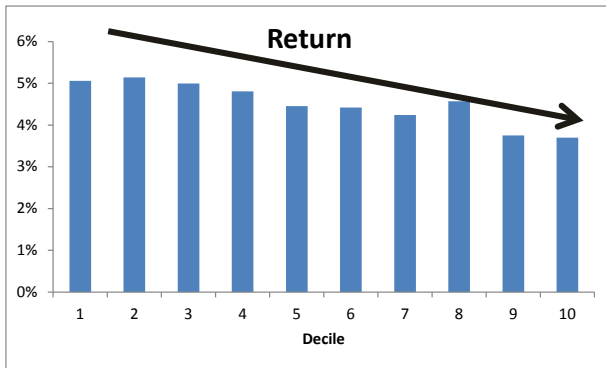


Momentum effect apparent  
All deciles aligned

# Momentum factor (2/2)

## Amended specification

winners ... losers



# Traditional bond-risk factors

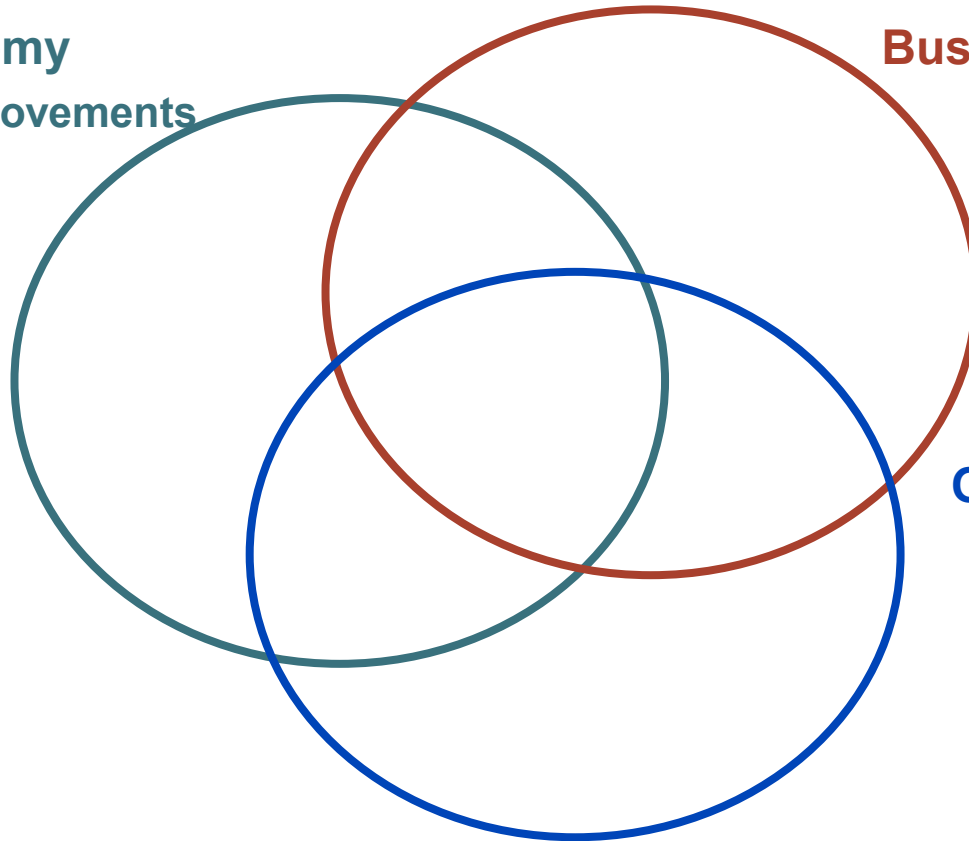
Corporate bond prices driven by three risk factors

Macro-economy

Interest-rate movements

Business environment  
creditworthiness

OTC bond markets  
liquidity



## Concise traditional bond-risk model

### Cross-sectional specification

$$R_{it} - y_{it} = \hat{\alpha}_t - d_{it} \cdot (\widehat{\Delta I}_t) - dt_{sit} \cdot \left( \frac{\widehat{\Delta S}}{S_t} \right) + ltp_{it} \cdot (\widehat{L}_t) + \hat{\varepsilon}_{it}$$

D

C

L

return minus carry

duration

credit

liquidity

yield shifts    relative spread shifts    bid-ask spread<sup>1</sup>

<sup>1</sup> Ben Slimane and de Jong (2017) “Bond liquidity scores”, *Journal of Fixed-Income*

# Liquidity cost scores

## 17 determinants

Individual characteristics	Common characteristics	Group definitions
↑ Size (nominal)	↑ Size of issuer group	↑ Treasury
↓ Age	↑ Size of country	↑ Investment Grade
↓ Time to maturity (ttm)	↓ Credit rating (numerical)	↓ Inflation Linked
↓ Coupon		↓ Subordinated <sup>1</sup>
↑ Carry <sup>3</sup>		↓ Zero Coupon
		↑ Major Currency <sup>2</sup>
		↑ Financial
		↓ Supranational
		↓ Government Related

↑ Positive for liquidity

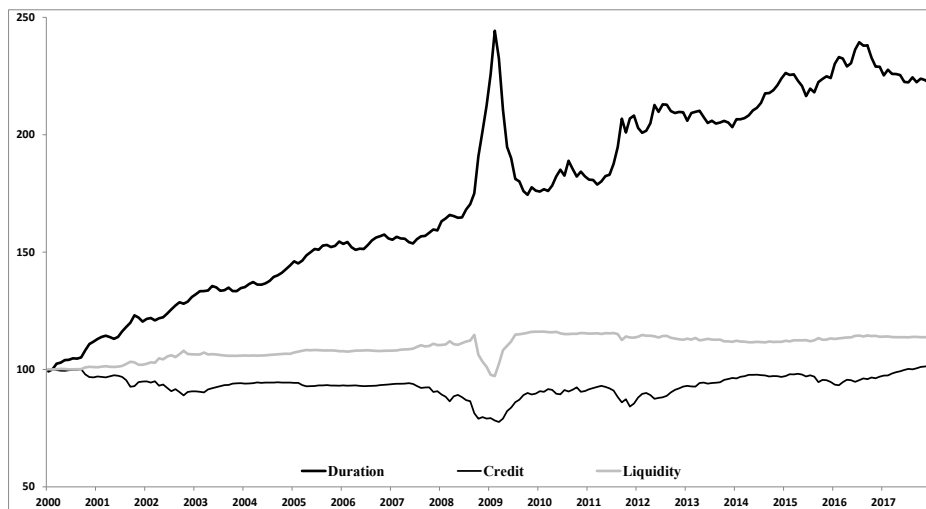
<sup>1</sup> LT2, UT2, T1, T2, AT1

\* AUD, CAD, CHF, EUR, GBP, JPY, KRW, NOK, NZD, SEK, SGD, USD

\* Coupon over credit rating

# Concise risk model

## Estimation results



$R^2 = 0.59$

	T-stat	Return	Volatility
duration	13.0	4.5%	6.5%
credit	15.2	0.1%	3.8%
liquidity	3.3	0.7%	3.3%

Three factors important drivers for bond returns.

Factors are remunerated over test period (market risk premia).

- Duration premium due to gradual fall of interest rates
- Credit premium due to (minor) tightening of credit spreads and structural reward (carry)
- Liquidity premium represents transactions costs

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# Confrontation: old versus new school

## *Three significance tests*

- 1. cross-sectional regression over 6 factors*
- 2. cross-sectional regression over 3 + 3 factors*
- 3. time-series regression*

## Newly-found factors

specified across bonds

$$R_{it} - y_{it} = \alpha_t + s_{it} \cdot (\widehat{\Delta S}_t) + v_{it} \cdot (\widehat{V}_t) + m_{it} \cdot (\widehat{M}_t) + \varepsilon_{it}$$

S

V

M

return minus carry

size

value

momentum

S: total debt of issuer

V: relative credit spread level within maturity x rating groups

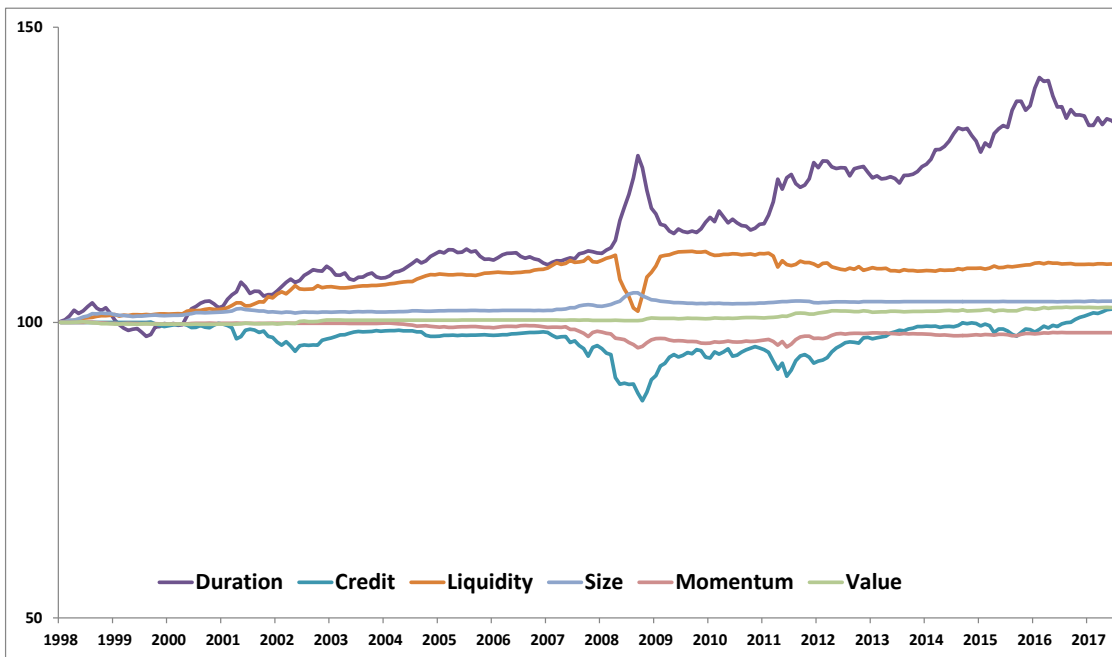
M: trailing 6-month return scaled by bond duration



# 1. Six-factor model

## Analogue to Carhart (1997)

$$R = \alpha + D + C + L + S + V + M + \varepsilon$$

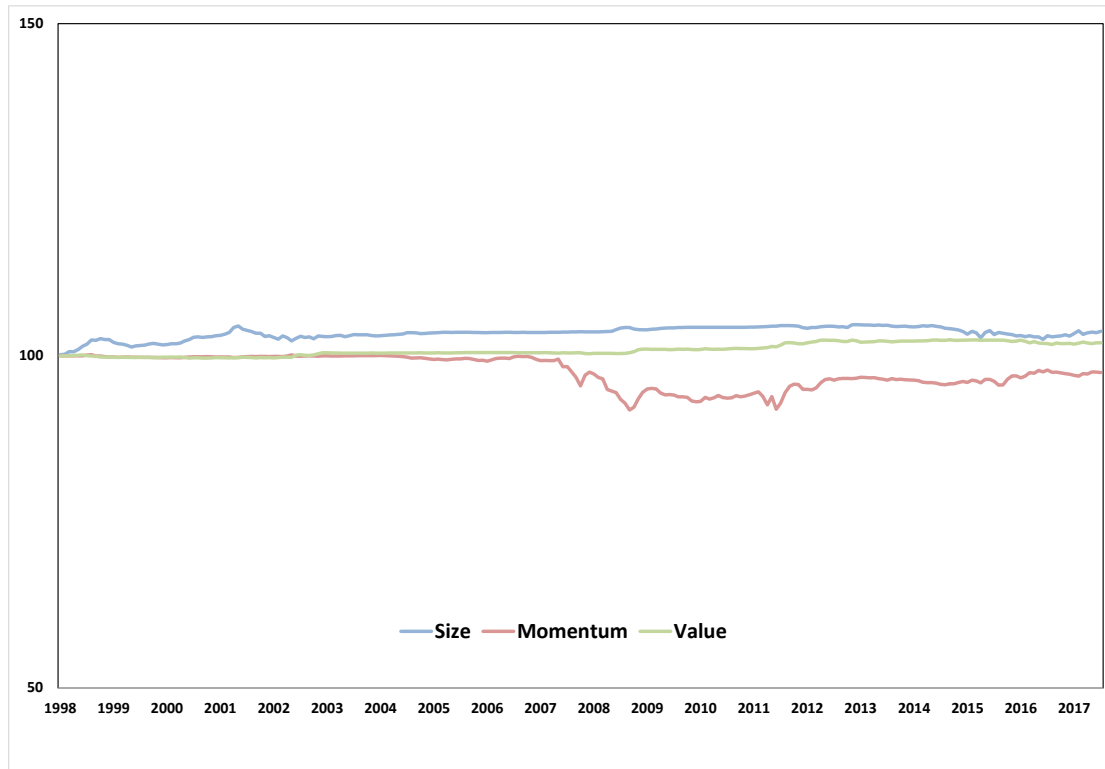


$R^2$	63%		
VIF	8,1		
	<b>Return</b>	<b>Vol</b>	<b>T Stat</b>
Benchmark	5,2%	3,3%	
Carry	3,7%	0,5%	
Intercept	0,9%	0,2%	1,0
Duration	1,5%	2,9%	5,5
Credit	-1,6%	2,7%	3,0
Liquidity	0,5%	1,7%	2,2
Size	0,2%	0,4%	1,2
Momentum	-0,1%	0,6%	1,2
Value	0,1%	0,2%	1,1
Residual	0,0%	1,6%	

## 2. Newly-found factors

Estimation result

$$R = \alpha + S + V + M + \varepsilon$$



<b><math>R^2</math></b>	27%		
<b>VIF</b>	2,0		
	<b>Return</b>	<b>Vol</b>	<b>T Stat</b>
<i>Benchmark</i>	5,2%	3,3%	
Carry	3,7%	0,5%	
Intercept	1,4%	0,3%	1,2
Size	0,2%	0,7%	1,6
Momentum	-0,1%	1,4%	1,8
Value	0,1%	0,3%	1,3
<i>Residual</i>	-0,1%	2,8%	

## Tests on portfolio level

### Setup

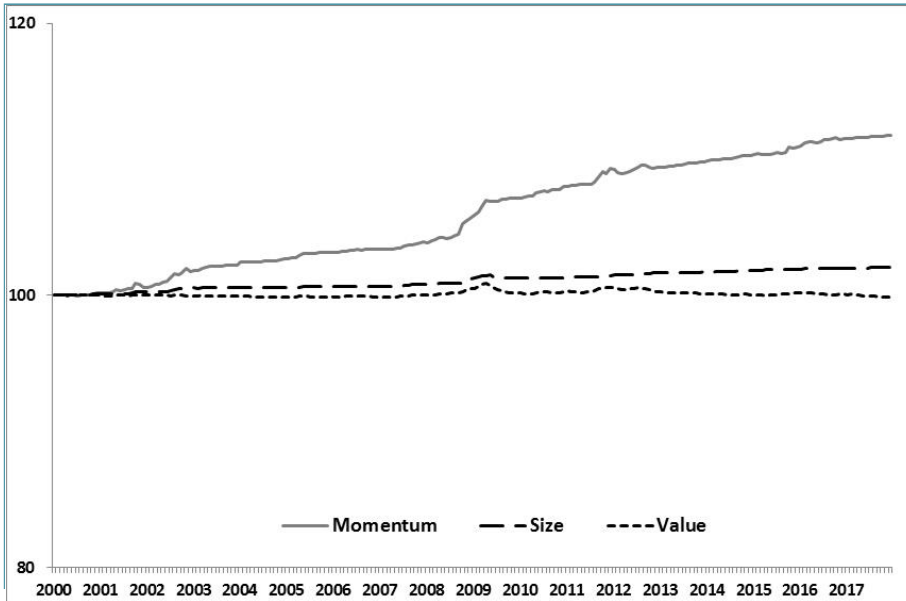
- Concise model tests significance on individual bond level.
- Pricing mechanisms related to alternative factors observable on an aggregate level.
- Effects can be made apparent via *Market-neutral* factor-tilted portfolios ( $T$ ), with the same duration-, spread-, and liquidity level as the market.
- Portfolio performance analyzed via the simple regression:

$$T_t = \hat{\alpha} + \hat{\beta} \cdot M_t + \hat{\varepsilon}_t$$

- e.g. size-tilted portfolio contains small bond issues, weighted so that the overall DTS matches the market.
- The portfolios have time-stationary characteristics and a market beta close to 1.

# Tests on portfolio level

## Test results



	T-statistic	$\alpha$ (annual)	$\beta$
Size	4.7	0.13%	1.0
Value	2.3	0.08%	1.0
Momentum	9.0	0.81%	1.0

Correlation			
	Size	Value	Momentum
Size	1		
Value	0.3	1	
Momentum	0.4	0.4	1

Size and momentum are genuine risk factors complementary to traditional risk sources  
 Value is an enhanced credit risk factor

## Conclusion

- **We have placed the ongoing bond-factor debate into context,**
- **i.e. old school defending traditional risk factors vs new school defending new style factors.**
- **Significance tests show that both have a point**
  - Traditional risk factors are too significant to be ignored
  - New factors do determine bond returns to a certain extent
- **Implications**

New findings offer new performance opportunity

- Exposing to new factors without controlling for risk is ludicrous
- **A risk-controlled ARP strategy feasible yet needs management skill**